



2016 – 2017

YEAR IN REVIEW

The BC Tech Association is guided by a mission to make BC the best place to grow a tech company. For more than 20 years, BC Tech has been providing opportunities for the tech industry to collaborate, learn, and grow together. We are dedicated to connecting companies, developing talent, sharing stories, and advocating on behalf of the tech sector to keep our industry thriving.

SNAPSHOT OF TECH IN 2016-17

BC'S KEY SECTORS

CLEAN TECH

IT/ENGINEERING SERVICES

INTERACTIVE DIGITAL MEDIA

LIFE SCIENCES

INFORMATION & COMMUNICATIONS TECHNOLOGY

84%

HIGHER WAGES
THAN BC AVERAGE

10,000

TECH
COMPANIES

100,000

PEOPLE WORKING
AT TECH COMPANIES

50,000

PEOPLE IN TECH ROLES
AT NON-TECH COMPANIES

\$29 B

IN REVENUE

\$15 B

IN GDP IN 2016

ABOUT BC'S TECH INDUSTRY

TECH IS A TOP CONTRIBUTOR TO PROVINCIAL GDP. TECH GENERATES AROUND 7% OF GDP, SIMILAR TO MANUFACTURING AND HEALTH CARE.



BC TECH'S IMPACT IN 2016-17

BC TECH'S MISSION IS TO MAKE BC THE BEST PLACE TO GROW A TECH COMPANY AND WE ADVOCATE FOR POLICIES THAT STRENGTHEN THE ECOSYSTEM AND ENVIRONMENT TO SUPPORT TECH COMPANIES TO GROW.

2016-17 GROWTH PROGRAMS

BC Tech delivers a range of programming to BC's homegrown tech companies to strengthen their businesses and accelerate their growth.

HYPERGROWTH

HYPERGROWTH:LIFE

BCIC ISI

EXECUTIVE IN RESIDENCE

EXPERT NETWORK

EMBEDDED EXECUTIVE

CONNECTION DAYS

FINTECH SERIES

We were proud to support the success of the following participant companies in 2016-17



KEY ACHIEVEMENTS



BC TECH FUND ESTABLISHED:

In October 2016, the BC government launched its \$100 million venture capital fund to ensure more early-stage capital is available across the province.



FEDERAL SUPERCLUSTER PROGRAM LAUNCHED:

In March 2017, the Canadian government announced a \$950 million innovation superclusters program focused on technology. This was the start of BC's Digital Technology Supercluster ambitions and BC Tech's leadership role to deliver it.

BC TECH IN THE COMMUNITY

"The Market Validation Training program impacted our company's vision, strategy and execution in big positive ways."

ISSI-Tec Manufacturing Technologies



"The Executive in Residence program helped us secure a big contract with a vendor. As a small company, the EIR's guidance gave us the confidence to sit in a boardroom and lead the contract discussions."

VRSQUARE Studio

INNOVATION HUB

BC TECH OPERATES A 26,000 SQUARE FOOT INNOVATION HUB AT 887 GREAT NORTHERN WAY. IT'S A PLACE FOR THE COMMUNITY TO COME TOGETHER, LEARN, AND GROW.

DURING 2016-17, OUR HUB TENANTS INCLUDED:

ARIUS

ASCOTT ENTERTAINEMENT

CREATUS BIOSCIENCE

G CUP TECHNOLOGY

PHEMI

RIOT MICRO

STARLING MINDS

TALENT CLICK

VONIGO

EDP

BC JOBS

DIGIBC

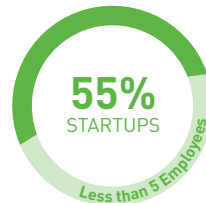
LAUNCHBOARD

SEMIOS

VANCOUVER COMPUTER VISION

BC TECH BY THE NUMBERS

BC TECH'S MEMBERS REPRESENT EVERY PART OF BC'S TECH SECTOR AND ALL SIZES OF COMPANIES. AT YEAR END, WE HAD 460 MEMBERS.



BC TECH HOSTED 32 EVENTS IN 2016-17, INCLUDING: GRUB IN THE HUBS, TECHBREWS, AND FINTECH DAYS. TOPICS INCLUDED:

- CAPITAL RAISING FOR SMALL BUSINESSES AND STARTUPS
- HOW VCS REALLY MAKE DECISIONS
- THE FUTURE OF FINTECH IN FINANCIAL INSTITUTIONS



MESSAGE FROM BC TECH

TECHNOLOGY MADE HEADLINES IN BRITISH COLUMBIA IN 2016-17 BECAUSE BC TECH WORKED HARD TO RAISE THE ISSUES AND SHOWCASE THE POTENTIAL OF OUR SECTOR IN A PIVOTAL YEAR.

We saw how important technology had become in our province and devoted our efforts to supporting and enhancing the sector for the benefit of all British Columbians. The tech industry received major attention in each of the May 2017 election platforms of the parties elected to the BC Legislature. That attention and that focus was critical because the tech sector faced the same challenges in 2016-17 that we saw in the years before—a talent shortage, a lack of tech adoption in the public sector, and a shortage of home-grown anchor companies.

BC Tech will continue to work on these issues in the coming years because making BC the best place to grow a tech company is at the heart of our strategy.

2016-17 PARTNERS

BC TECH'S IMPACT IS MADE POSSIBLE BECAUSE OF OUR KEY PARTNERS, DONORS, AND SPONSORS. WE THANK THE FOLLOWING FOR THEIR SUPPORT IN 2016-17:



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THE BEST EVIDENCE™



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DISCOVERY FOUNDATION



DISCOVERY PARKS



Deloitte.



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